

SENIOR ASSOCIATE/ASSISTANT MANAGER, Valuation, Research & Advisory

Arbitrage Real Estate is a prominent real estate advisory and asset management firm headquartered in Athens with office presence in London. The firm is seeking for an experienced certified valuer and commercial advisory professional to join as a Senior Associate/Engagement Manager its Valuation, Research and Advisory team. Role's responsibilities and candidate's requirements are described below.

Main Responsibilities

As a member of the Valuation, Research and Advisory team, the candidate will be able to:

- Conduct and sign accredited property valuations for major asset classes (incl. office, retail and residential) and prepare accompanying 1-pager or detailed reports for different purposes (incl. mortgage lending, IFRS, judicial etc.), according to International, European and Royal Institution of Chartered Surveyors (RICS) Valuation Standards (Valuation)
- Oversee, review and finalise the work of junior real estate valuers and commercial analysts
- Carry out and oversee market research work for different real estate asset classes (Market Research)
- Prepare commercial due diligence reports and feasibility studies related to the development and investment potential of commercial real estate projects. (Advisory)
- Provide commercial input and lead tasks in REO conversion and sale maturity projects. (Asset Management)
- Compile presentations and ad-hoc pitching material to be used during meetings with clients and stakeholders (Client Communication)
- Prepare bids for relevant commercial services to prospective clients (Proposals Preparation).
- Active participation for the purpose of networking and representing the firm in business meetings, conferences, webinars, workshops and events (Market Engagement)
- Liaise with senior management and provide support to the executive team for operational needs (Operations)

Requirements

The successful candidate will need to meet the educational and professional requirements listed below:

- Certified valuer (RICS, REV or equivalent)
- At least 2 years buy or sell side experience in valuing NPL collaterals or REOs in underwriting projects.
- Demonstrable track record in preparing and reviewing valuation reports and presenting them to clients
- At least 3 years professional experience in real estate valuation, advisory or investments.
- Have a genuine interest in and knowledge of the current real estate investment activity
- Be analytical thinker and could demonstrate market research capabilities
- Very good quantitative skills with attention to detail
- Possess first class verbal and written communication skills, both interpersonal and business oriented
- Have a very good command of English, both written and oral
- Have excellent command of MS Office Suite, with focus on applications of Excel, Word and PowerPoint
- A driving license would be considered a plus

Personal Characteristics

The successful candidate will be good to have the following personal characteristics:

- Be confident, well presented and personable
- Professional, trustworthy with strong personal integrity
- Team orientated individual that is able to build long-term relationships with colleagues and clients
- Work effectively under pressure and efficient in meeting tight client deadlines

Arbitrage Real Estate Offer

As a member of Arbitrage Real Estate, the successful candidate will have the opportunity to:

- Interact daily with a set of highly skilled professionals and work for a continuous expanding firm, which covers a wide spectrum of commercial, managerial and technical services in the real estate industry
- Take part in international projects and gain hands on experience dealing with global clients and investors
- Develop further interpersonal and communication skills in a team oriented working environment
- Participate and assist in the operation of CPD accredited seminars and events
- Competitive remuneration package between €35-42k annually with a bonus element
- Opportunity to progress in a more managerial role within a short period

Interested candidates are welcome to forward their CV to: careers@arbitrage-re.com to the attention of Mrs. Lillian Thanou, quoting in the subject of their email the title **«EMPLOYMENT OPPORTUNITY in VALUATION, RESEARCH & ADVISORY»**.

