

# Start2Grow: Your Sales Career

Boost your career with HP's

Start2Grow Graduate Sales Career

Program



Best-in-class onboarding program



Personalized career path



Exciting international environment



Magic peer coach



Stimulating innovation culture



Great networking opportunities

"I started my career at HP as a graduate in 2001. During my time in HP I have been fortunate enough to move across many different roles in Marketing, Sales Operations, Channel Sales, and Strategy & Planning, as well as working in UK, France & now Switzerland. We're now looking for the next wave of leaders for HP Inc to take our company forward. So if you have a passion for technology & customers, and want to be a part of our future, why not apply now?"

Mark Hibbert CEMA Program Management Office, Chief of Staff

We are looking for tomorrow's leaders. Apply now!







# Industry leadership

## #1 in Printing

43% share worldwide

# #1 in Commercial computers

23% share worldwide

#### **Our Vision**

Create technology that makes life better for everyone everywhere

18,000+

patents

400+

product awards since 2013

## Disruptive innovation















3D printing

Printing

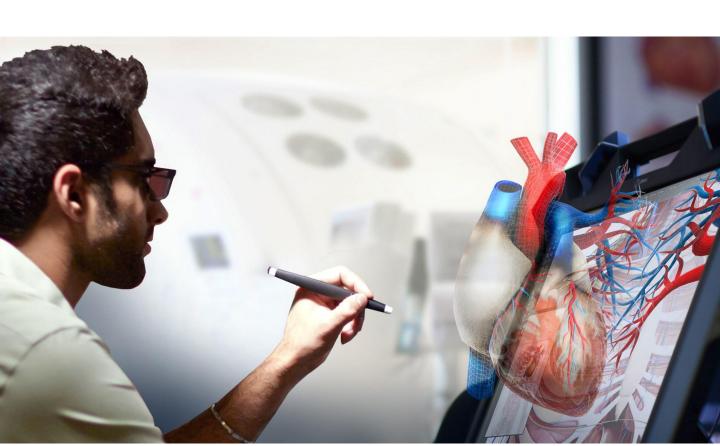
Printing

Graphics

Managed Print Services

Notebooks & Mobility Desktops

Our Mission: Engineer experiences that amaze



Your role as an active member of the CFMA Sales team is to take our customers. and partners business to the next level with HP products and solutions.

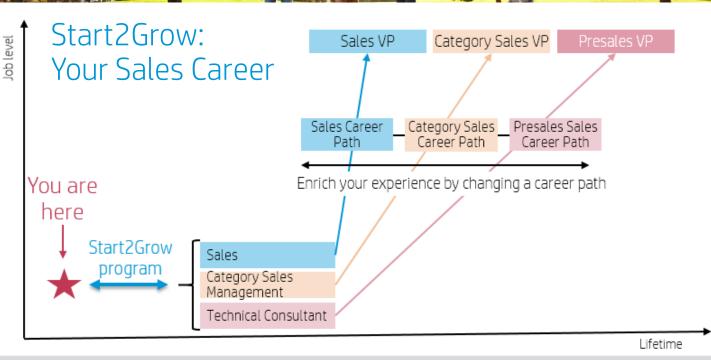
Your teammates are adventurous. highly motivated and from all over from all over Europe, Middle East & Africa. Various internal organizations will allow you to easily network and feel part of HP's great team: Young Employee Network, Woman's Network, Sport & Leisure Club and more...

Your development starts with extensive onboarding, followed by creating your own development plan to shine, including-sales and leadership trainings, onthe-job stretches, feedback sessions, and coaching with world class IT leaders!

#### And you will have fun!

We truly believe that having fun at work is a key element to achieve great results. So be ready for some entertainment!















### Apply now, grow with us and enjoy it.

At HP, we enjoy what we do in an international environment that fosters team work and diversity. We aim for excellence and we succeed by melding the best and the brightest talent, enriched by diverse backgrounds. Have fun and meet new people as part of your extraordinary graduate journey.

Send us your CV.



Joining our HP CEMA Start2Grow Sales Graduate Program you will enjoy:

- A competitive 2-year contract (to start with)
- In-company development programs and platforms
- International and cross-functional exposure
- Future development opportunities building your own career across different businesses and functions.





